





Logistieke ontwikkelingen

Bart Schoonderwoerd





6.2

> 700 leveranciers ➤ > 45.000 klanten





1880



Opgericht door
H.C. Heybroek

1980



Distributiecentrum in
Alphen aan de Rijn

1998



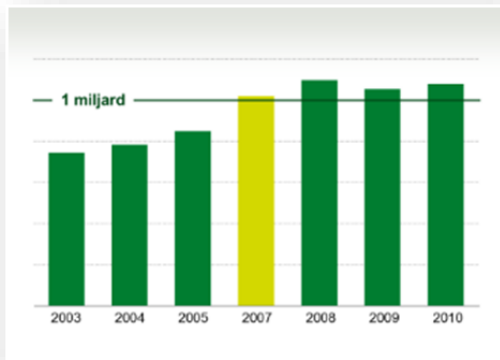
Integratie Schotman & Snickers
Distributiecentrum in Strijen

2000



100% dochter van Sonepar

2007



1 miljard omzet

2009



DPS systeem
Alphen a/d Rijn

2012



37ste Verkooppunt (Almere)

2013



Acquisitie van Ubel
Website make-over

2017



Experience center
Duurzaamheid Zwolle

2018



DPS4
Alphen a/d Rijn

2018



Nieuw record dagomzet
8 miljoen

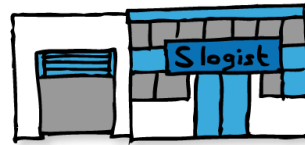


The (logistic) evolution of a Wholesale Company

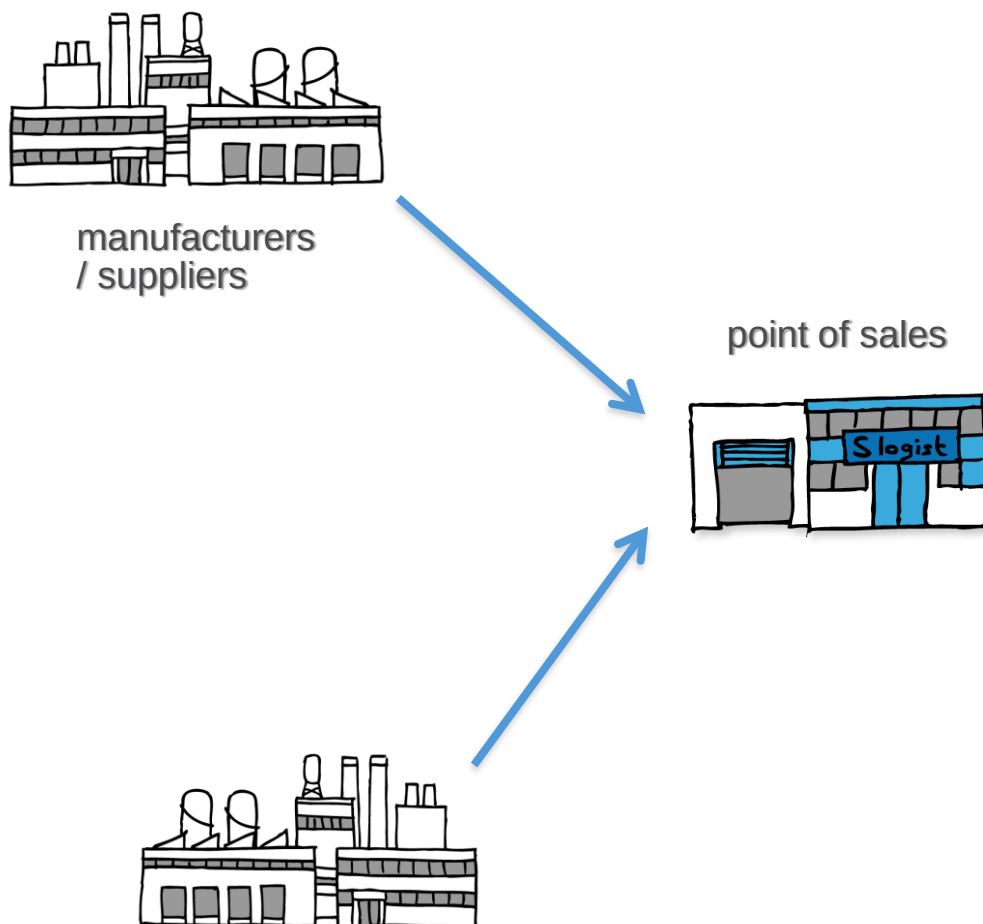
1 branch operation



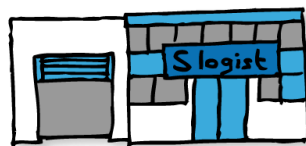
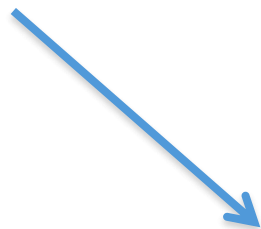
point of sales



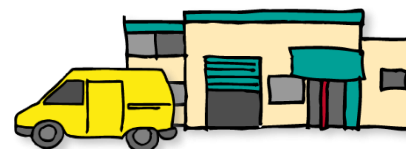
1 branch operation



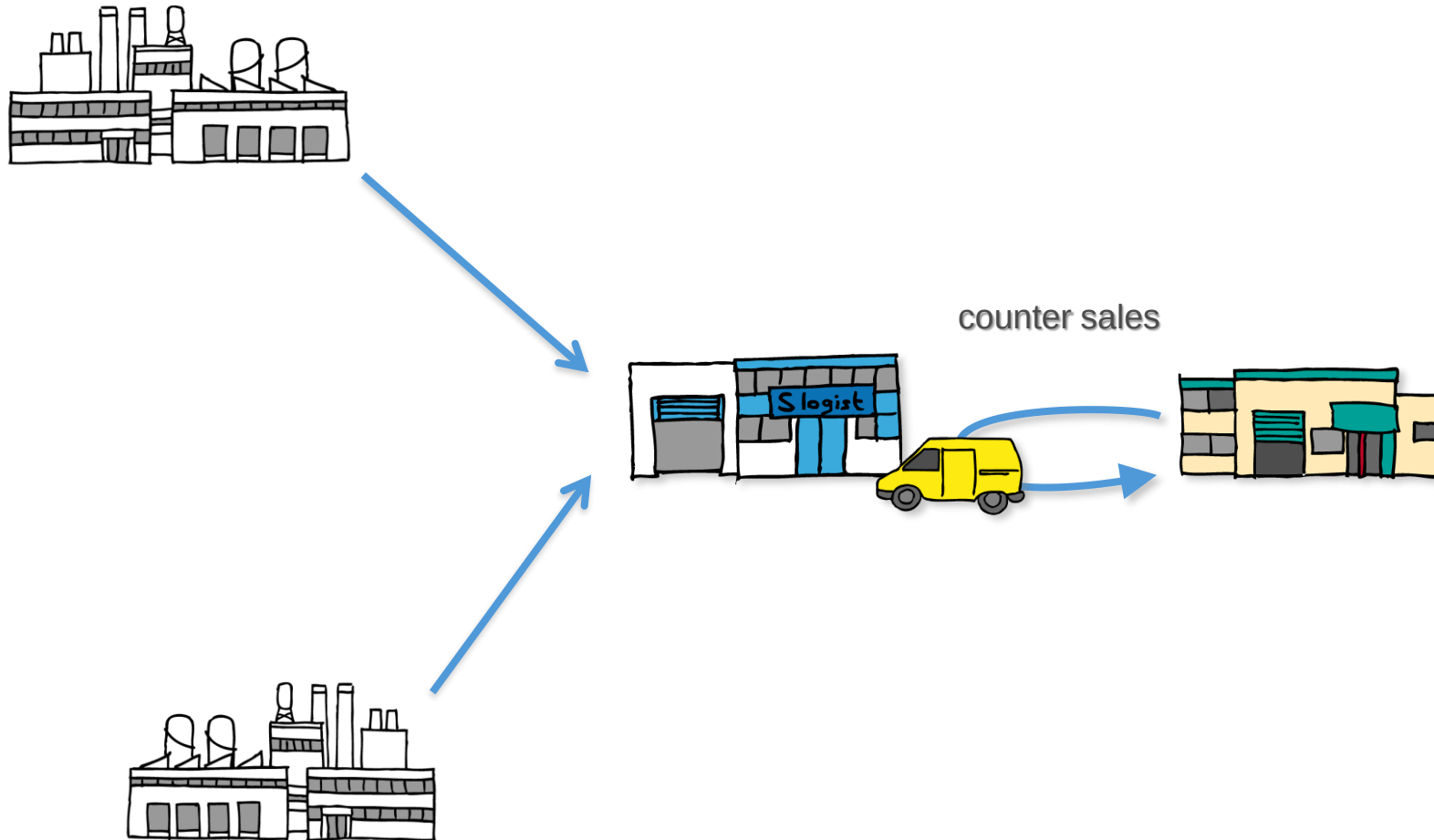
1 branch operation



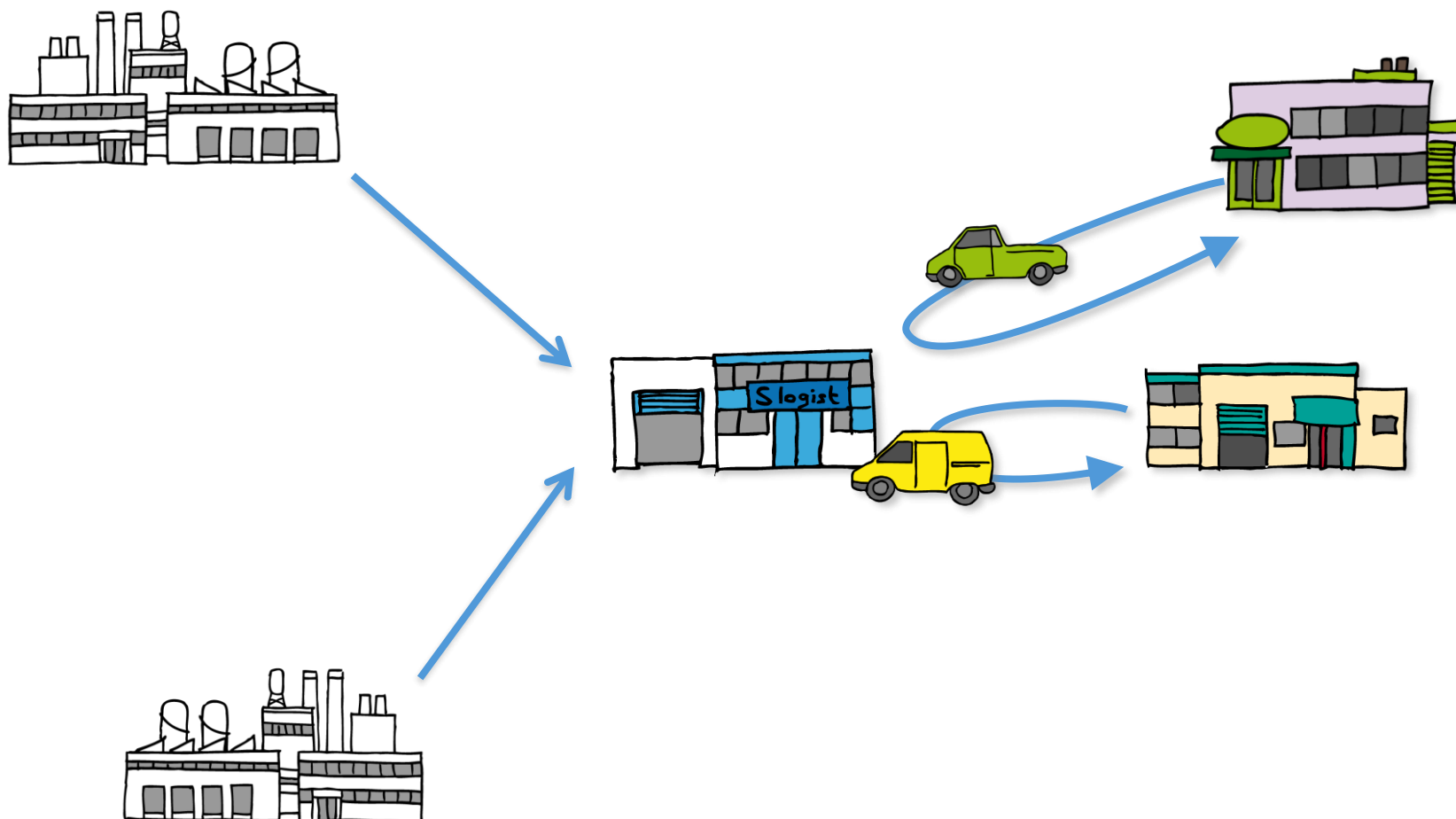
customer



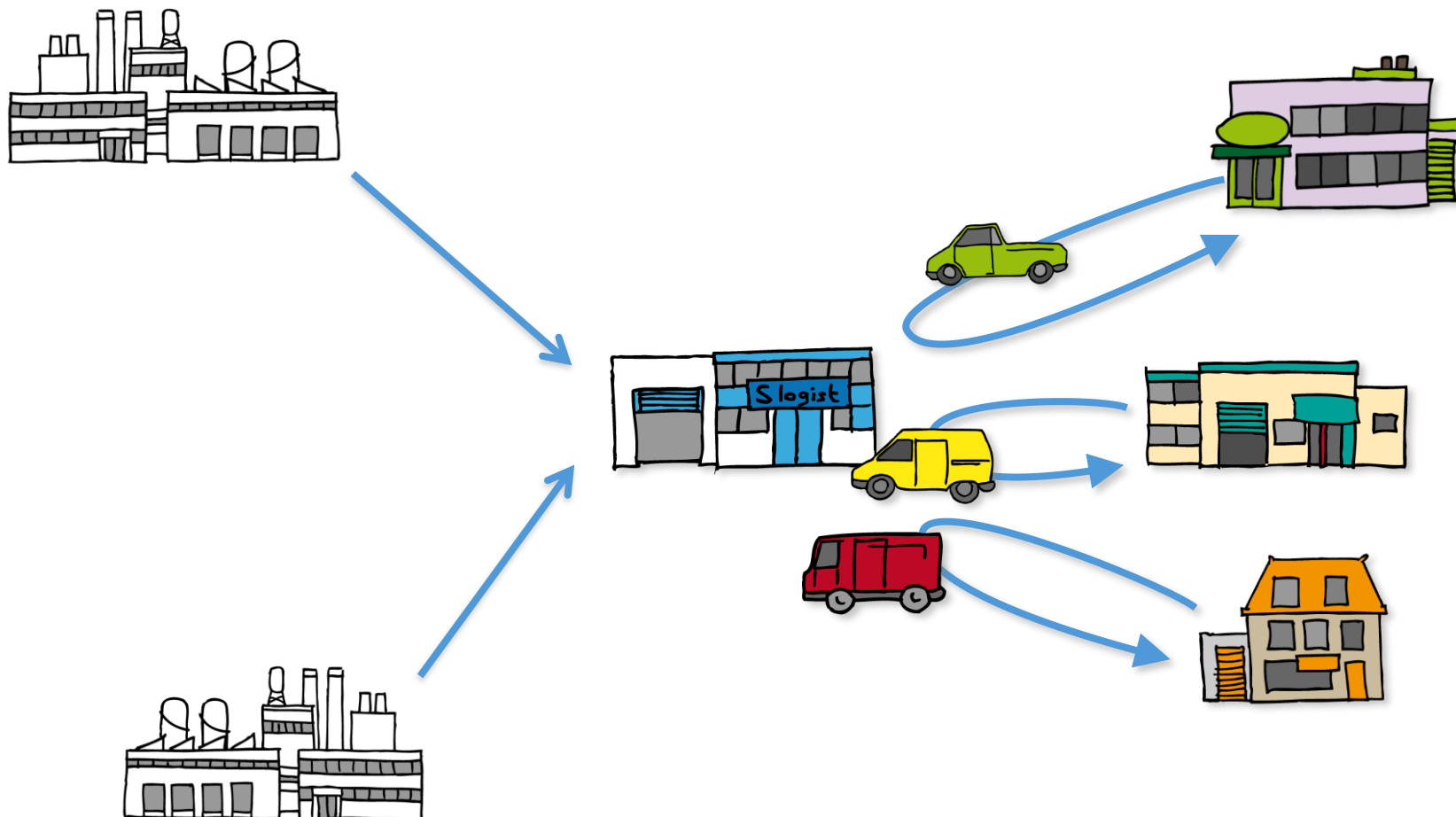
1 branch operation
with counter sales



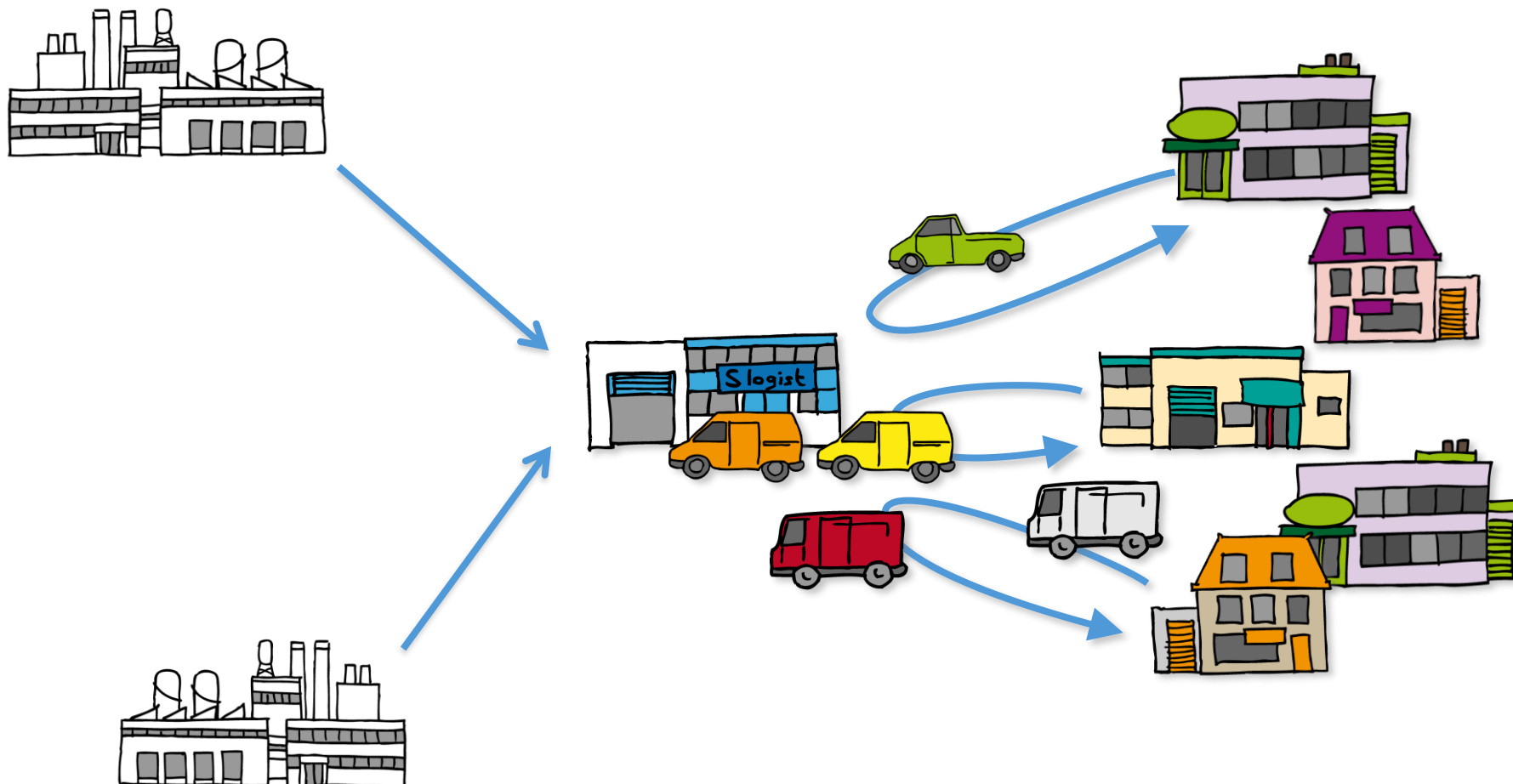
1 branch operation with
counter sales



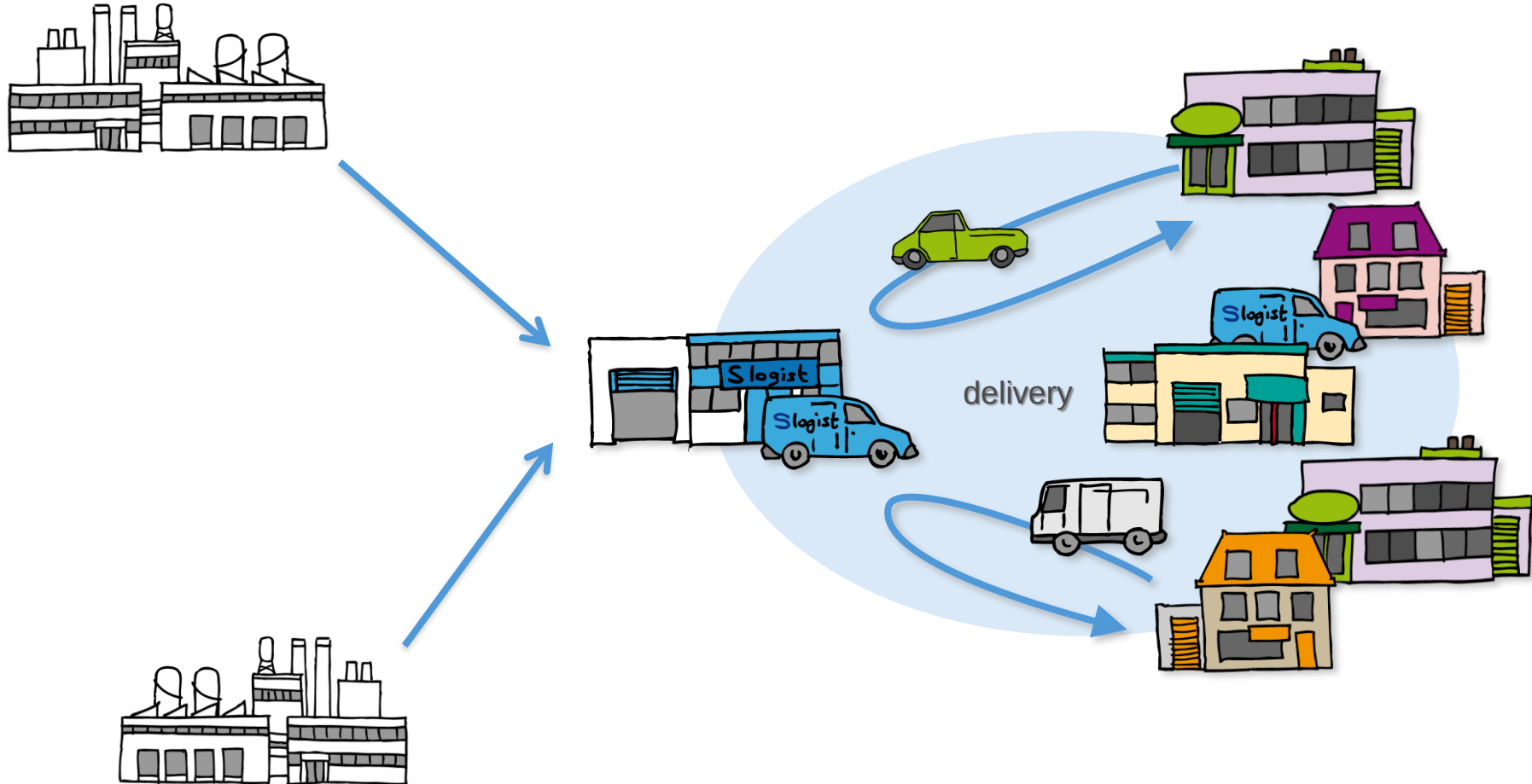
1 branch operation with
counter sales



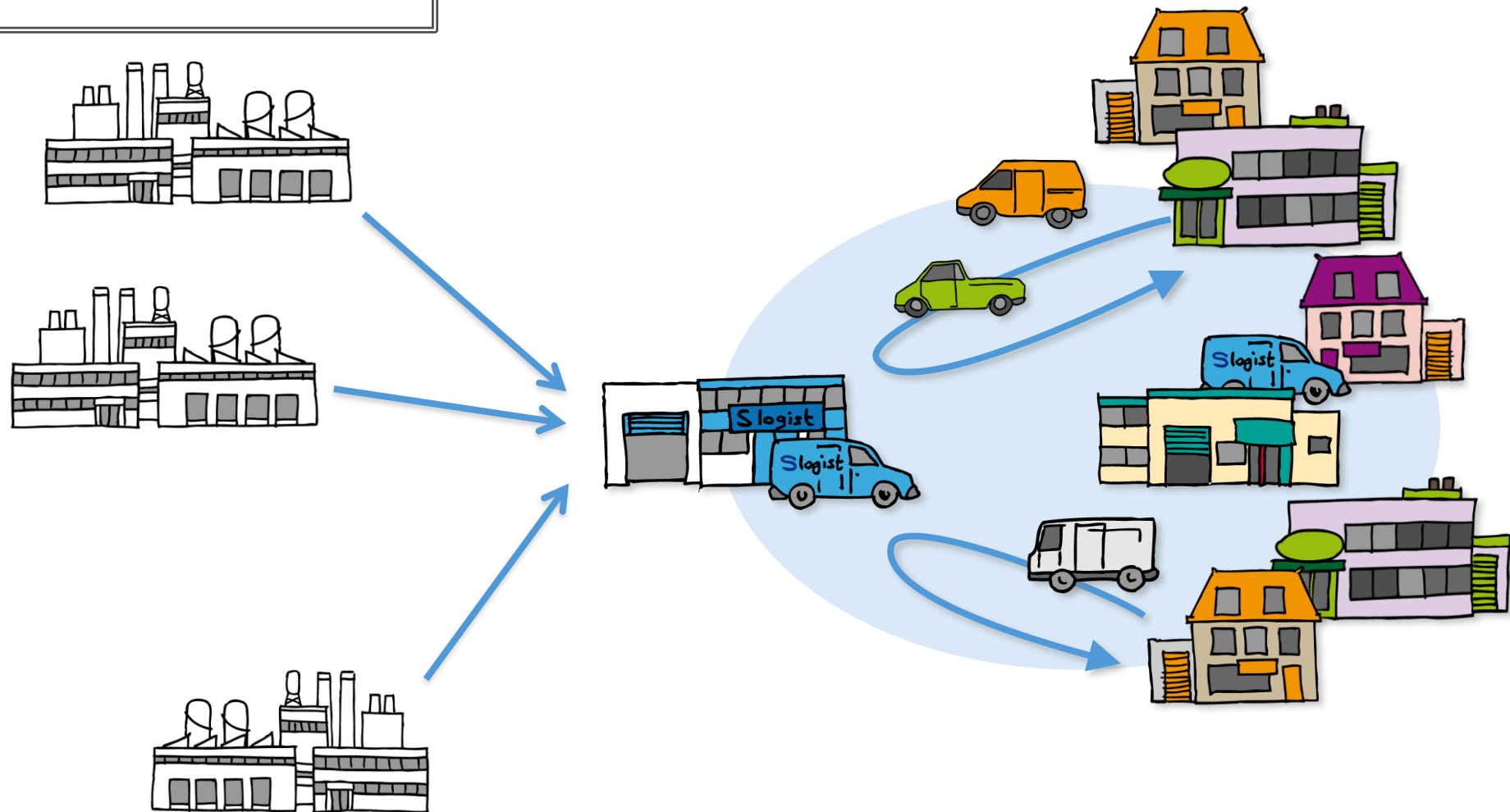
1 branch operation with
counter sales



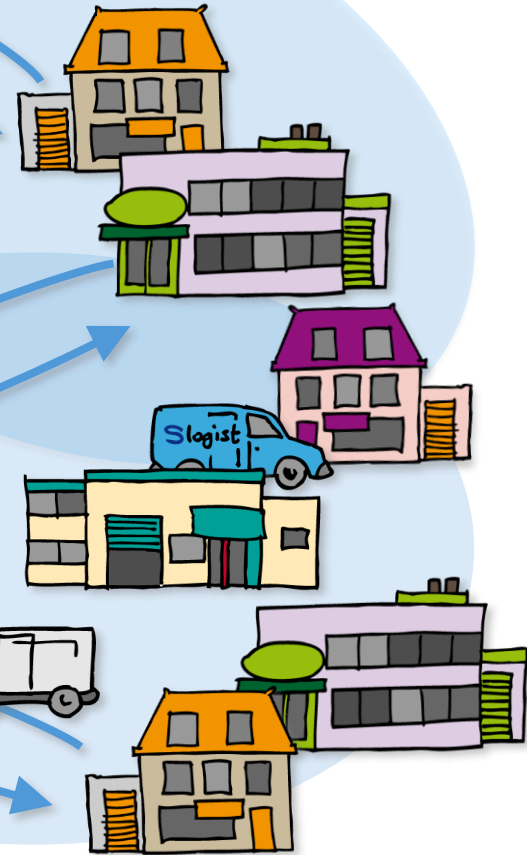
1 branch operation with
counter sales & distribution



1 branch operation with
counter sales & distribution



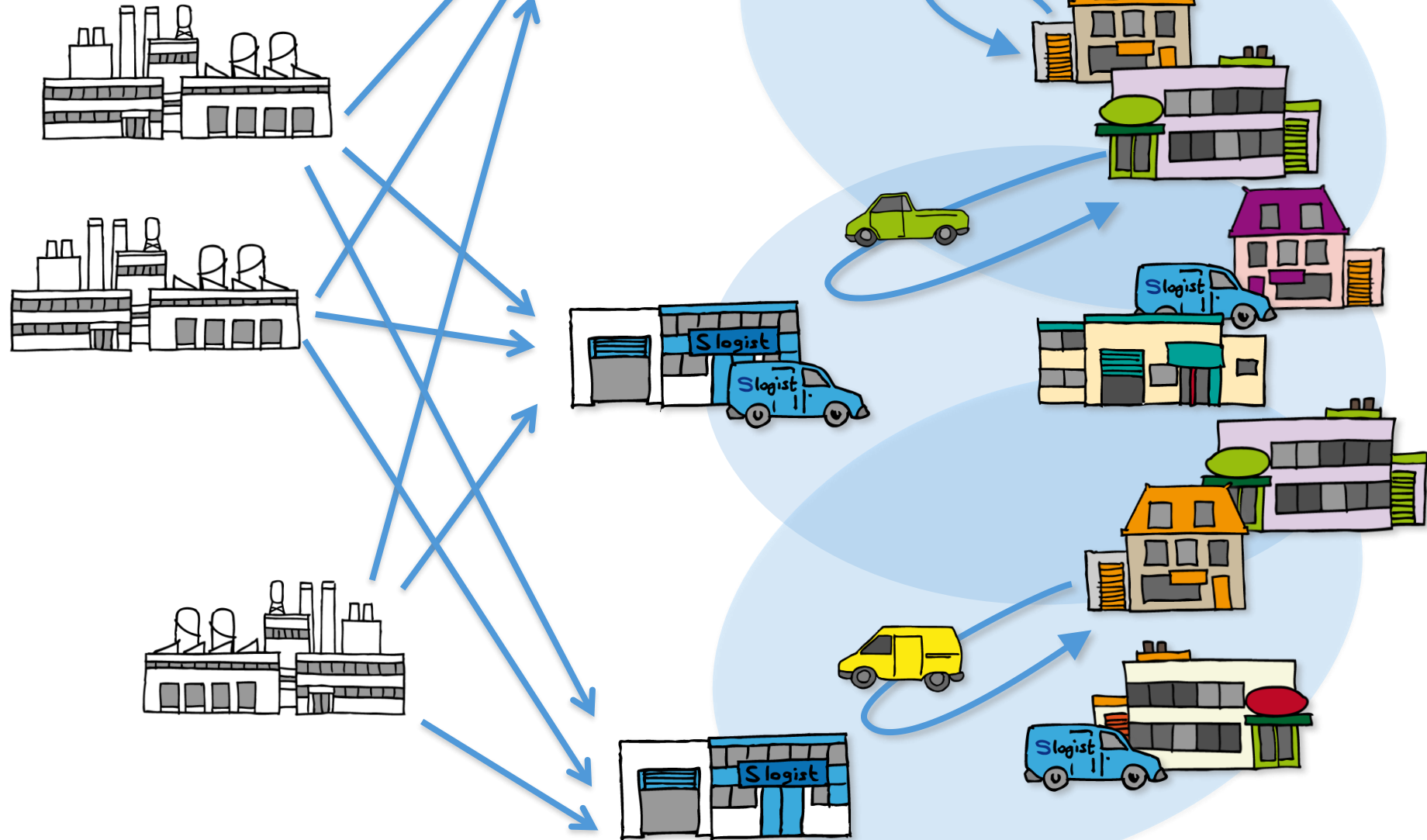
N branch operation with
counter sales & distribution



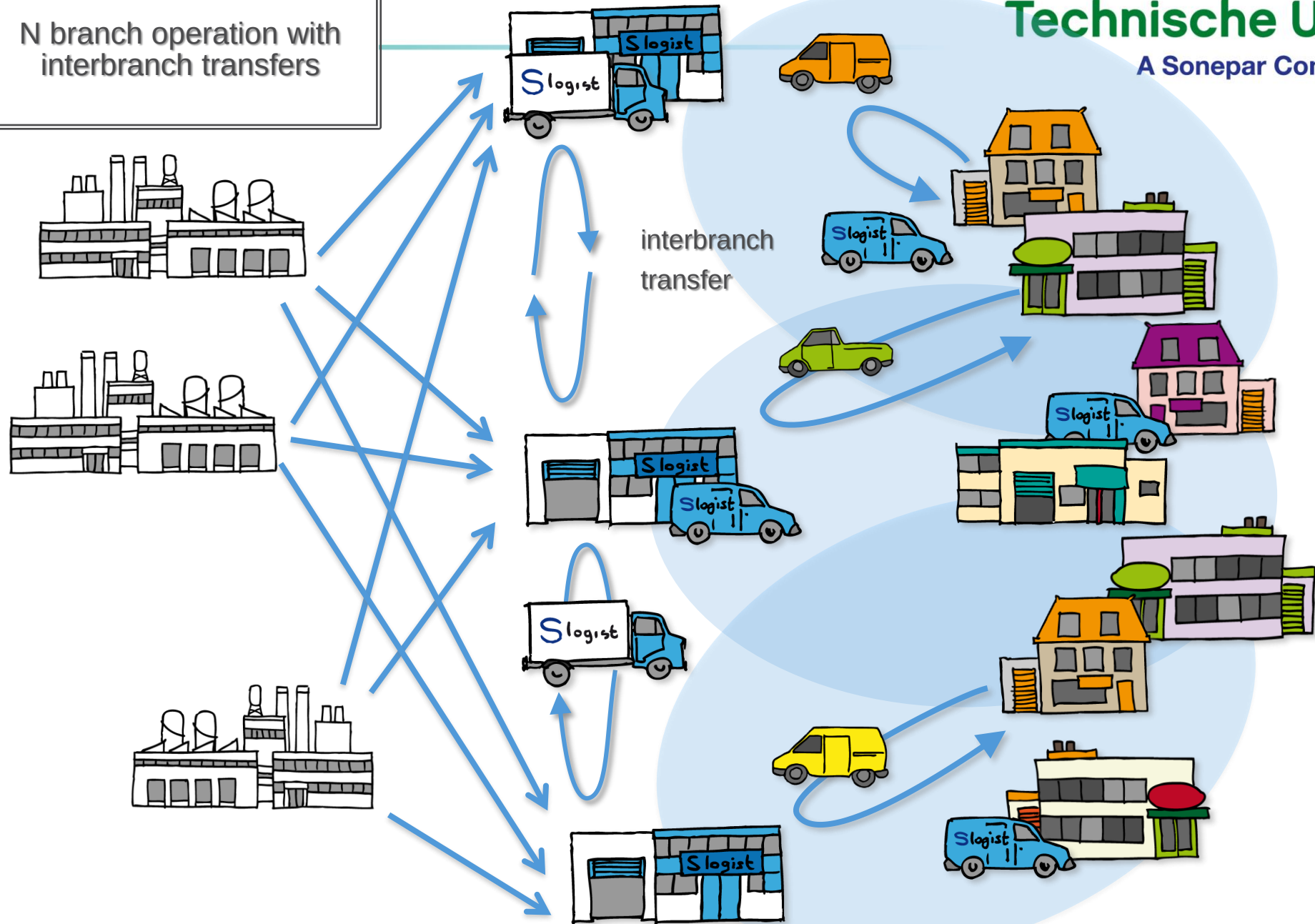
Technische Unie
A Sonepar Company



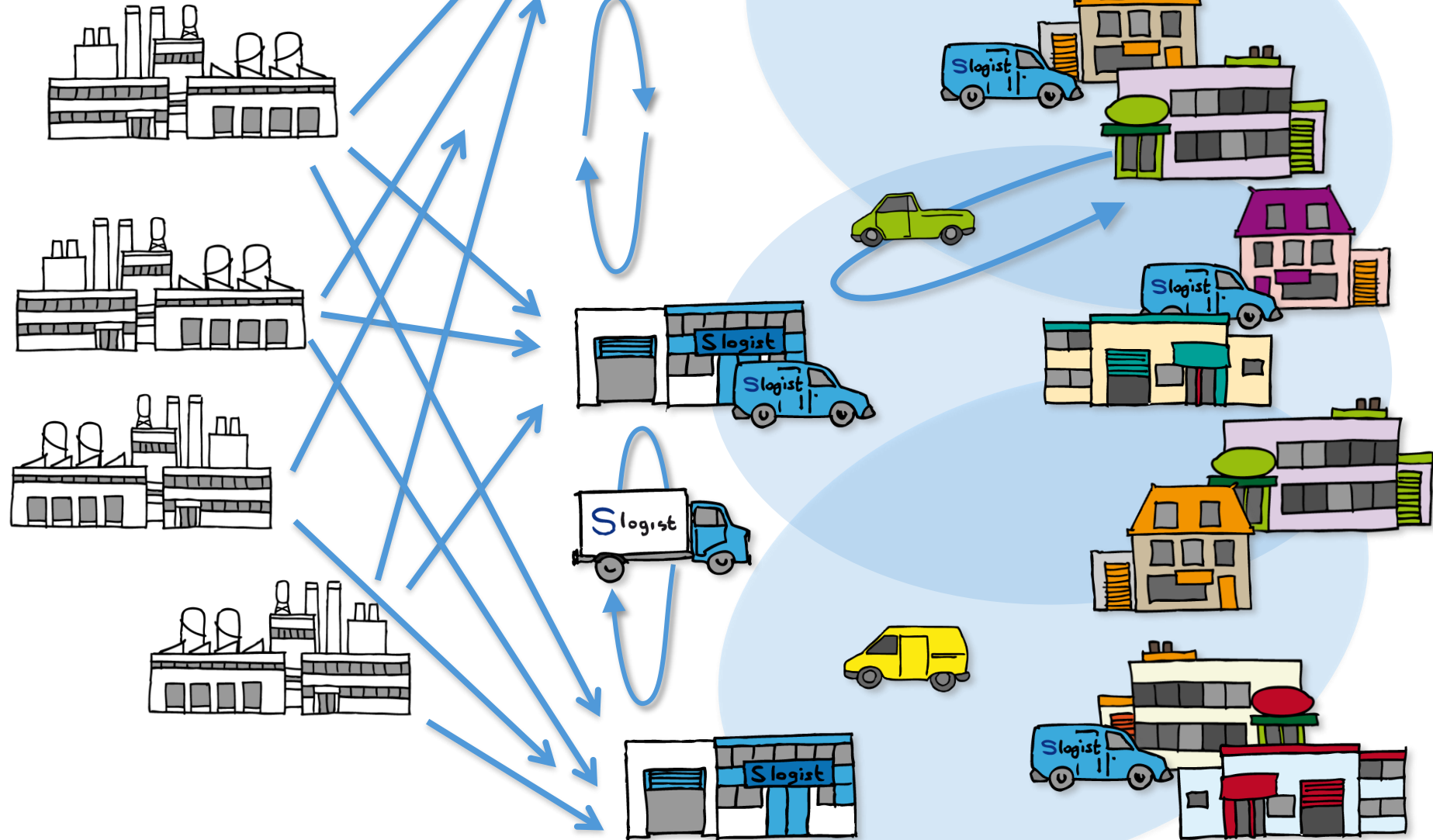
N branch operation with
counter sales & distribution



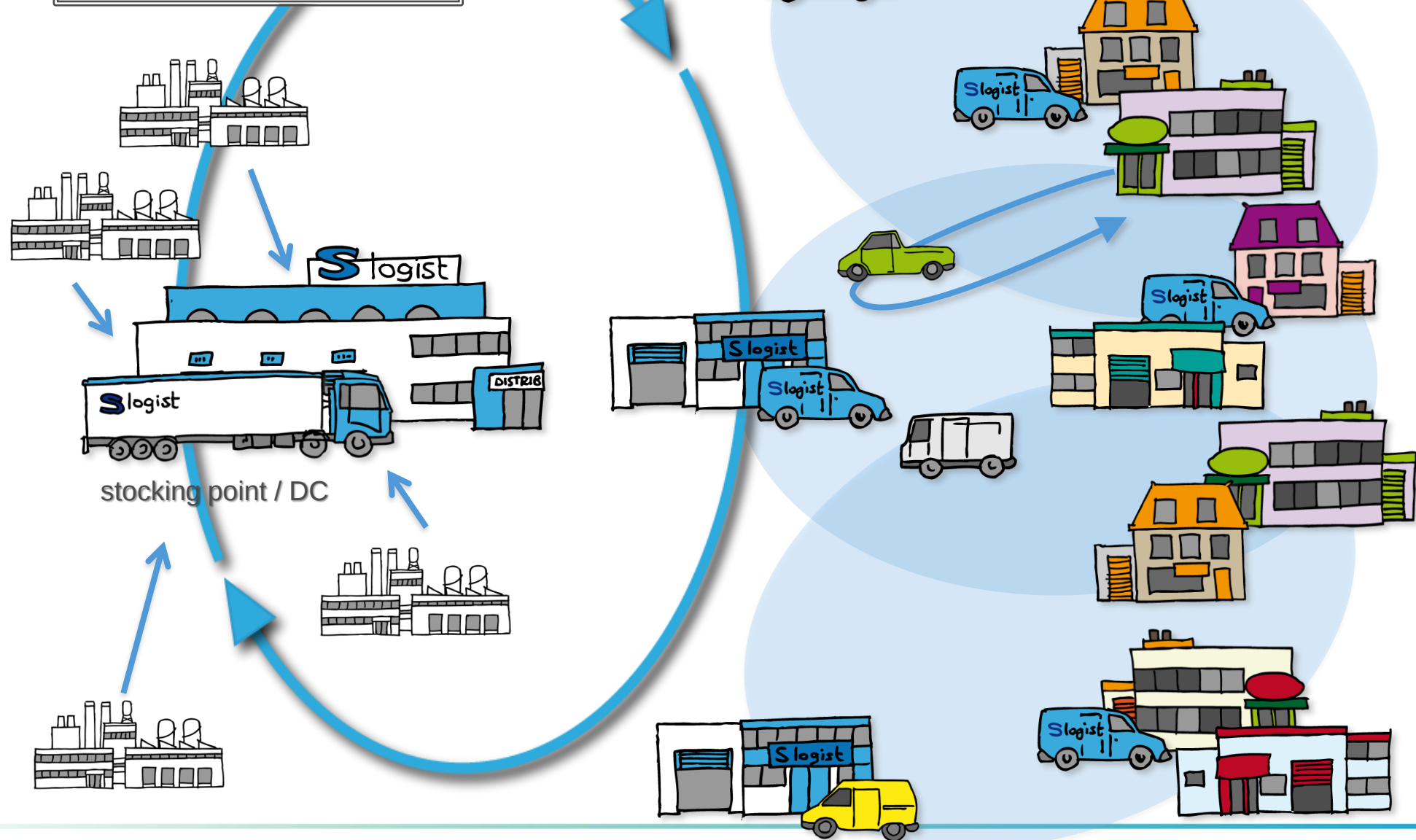
N branch operation with
interbranch transfers



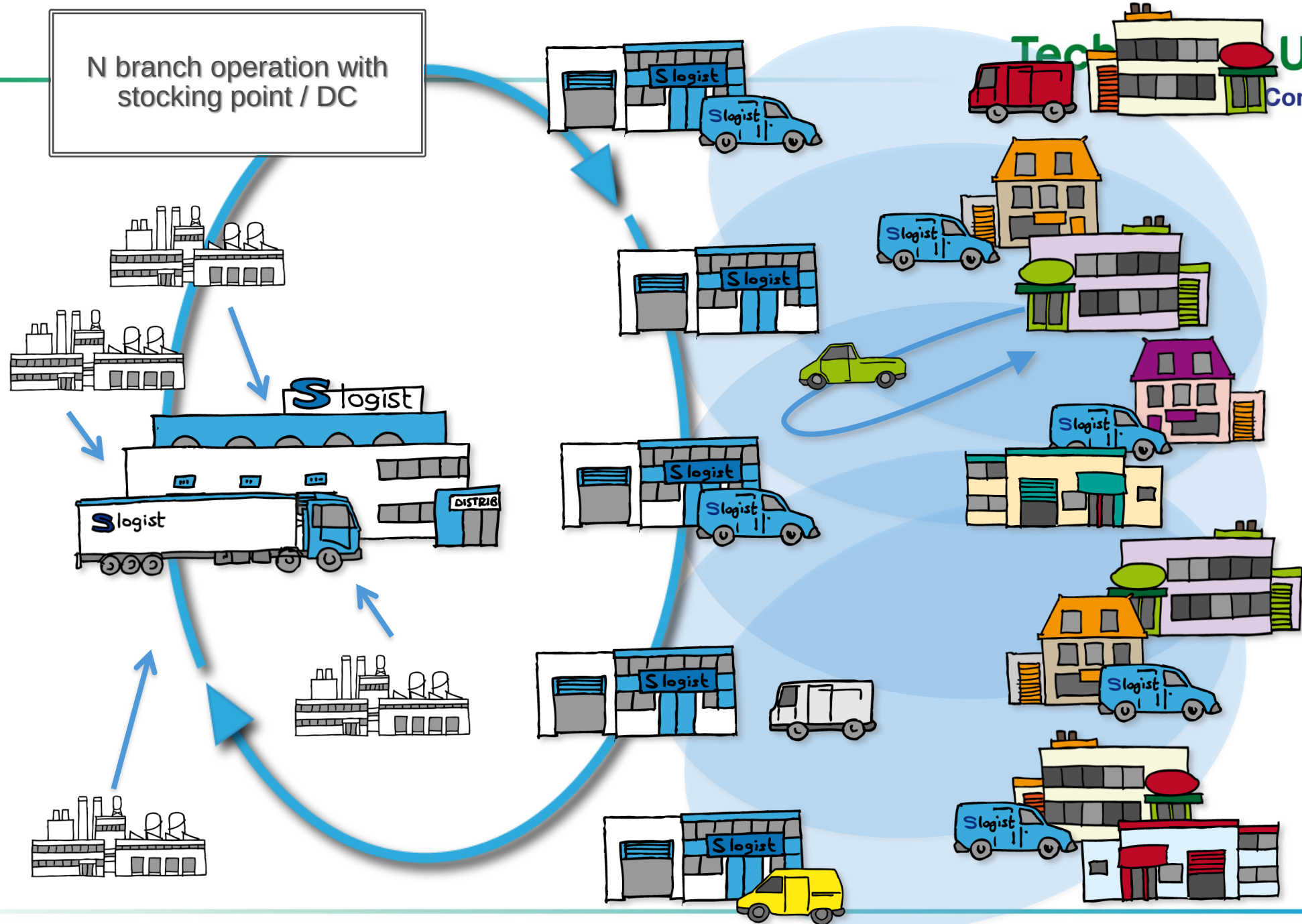
N branch operation with
interbranch transfers



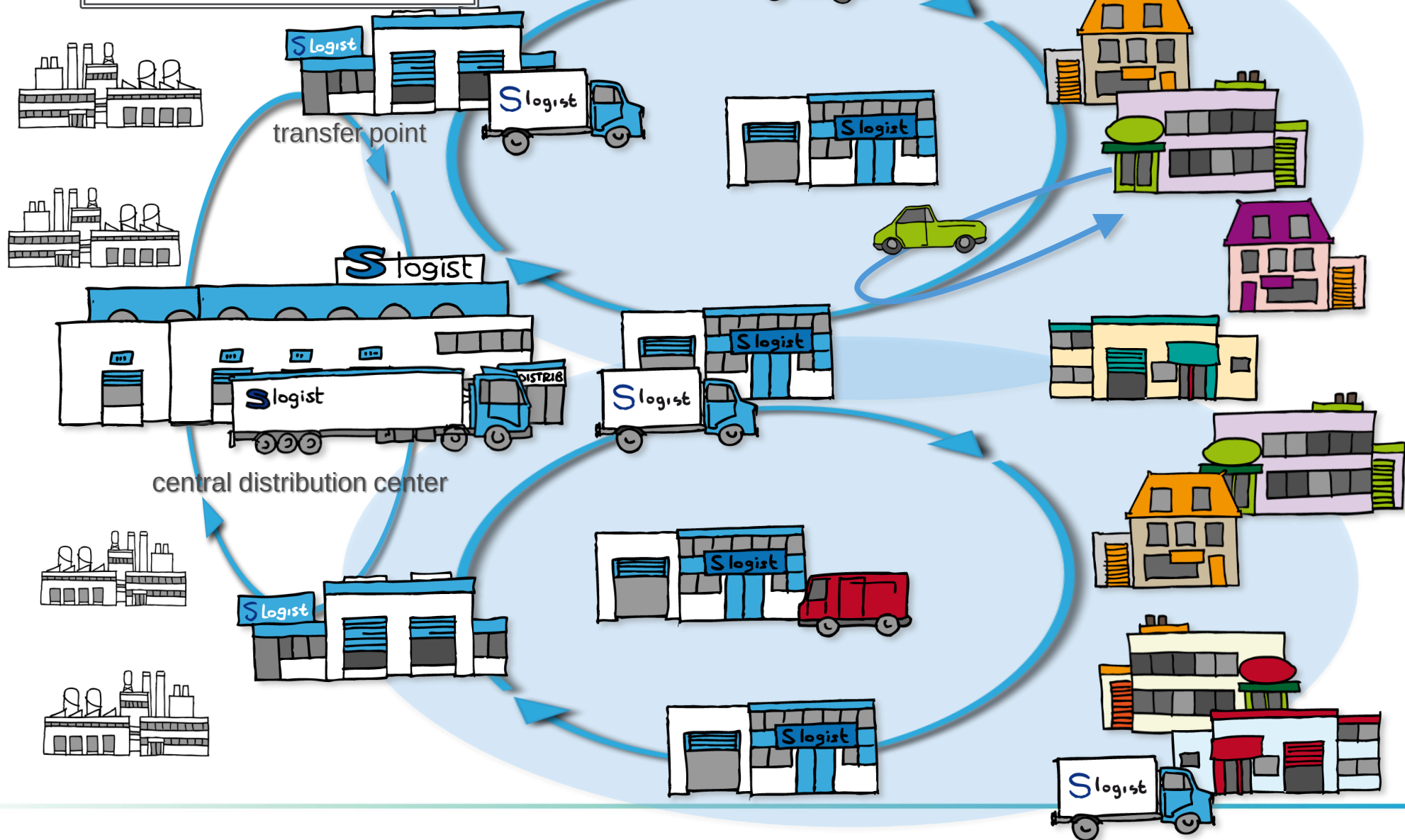
N branch operation with
stocking point / DC



N branch operation with
stocking point / DC



N branch operation with
CDC and transferpoints



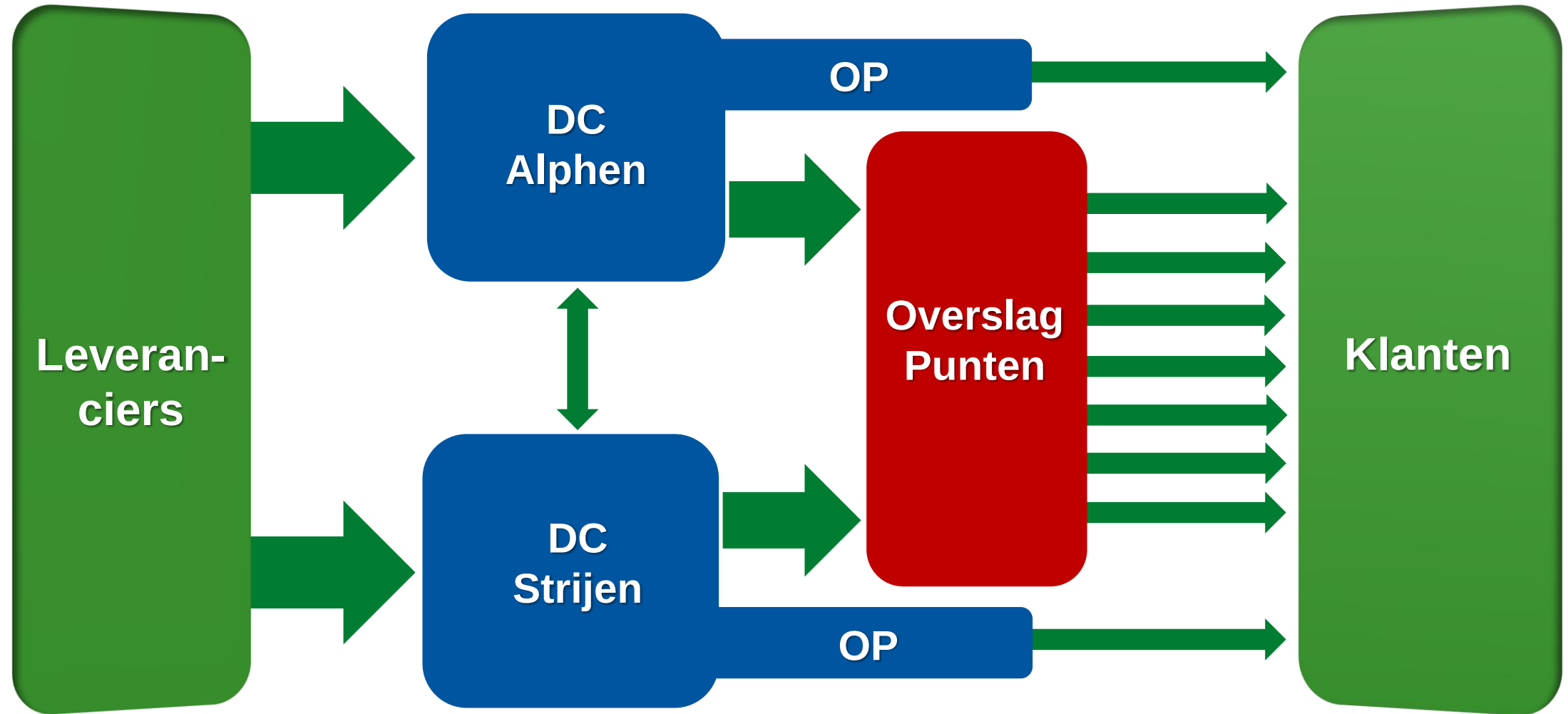
- 75.000 m² Alphen aan den Rijn
- 80.000 m² Strijen
- 100.000 voorraadartikelen
- 85.000 orderregels per dag

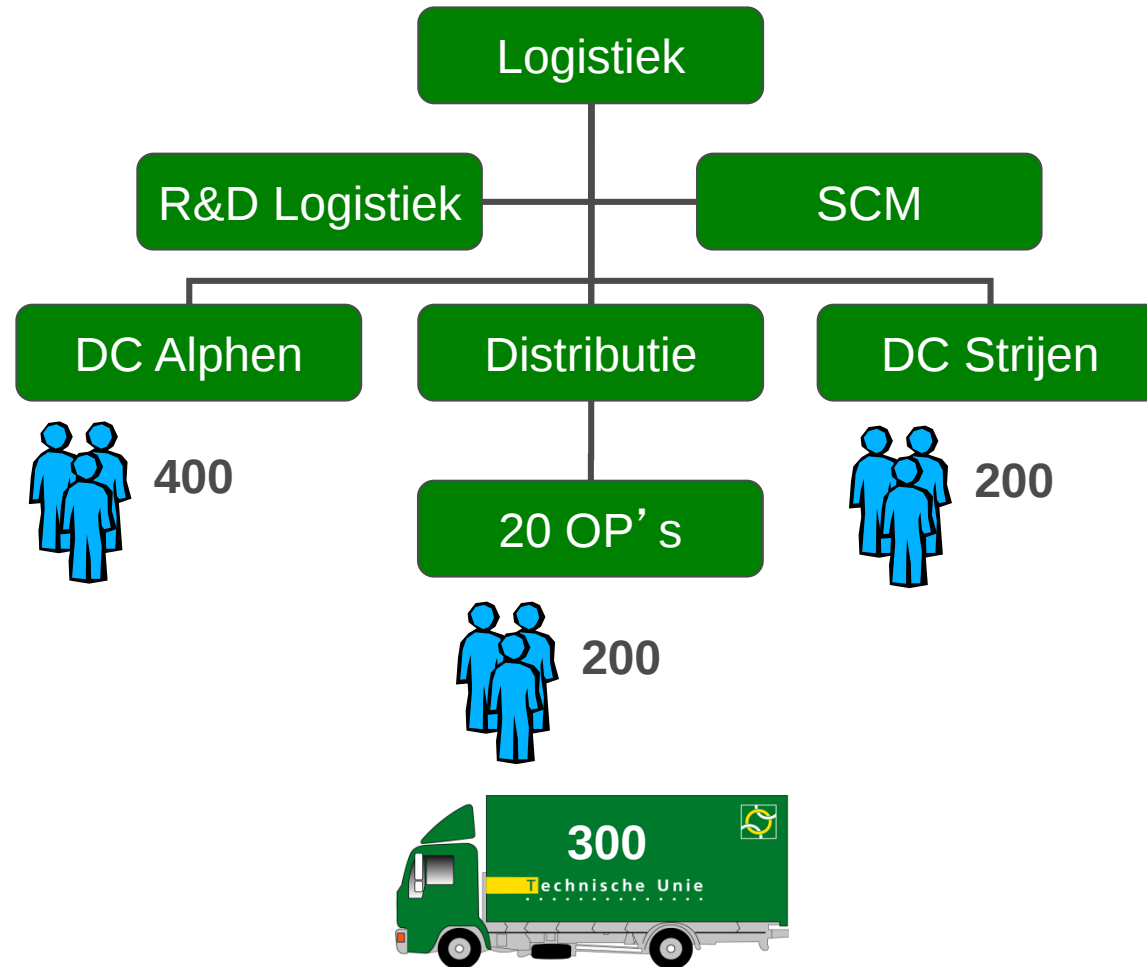




- 20 overslagpunten
- fijntransport
- 500 medewerkers
- 300 trucks



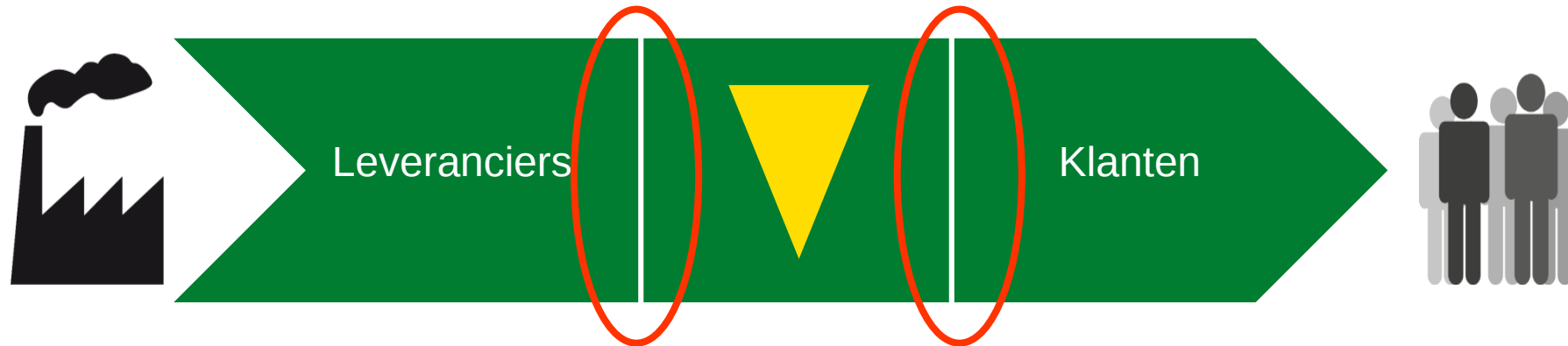


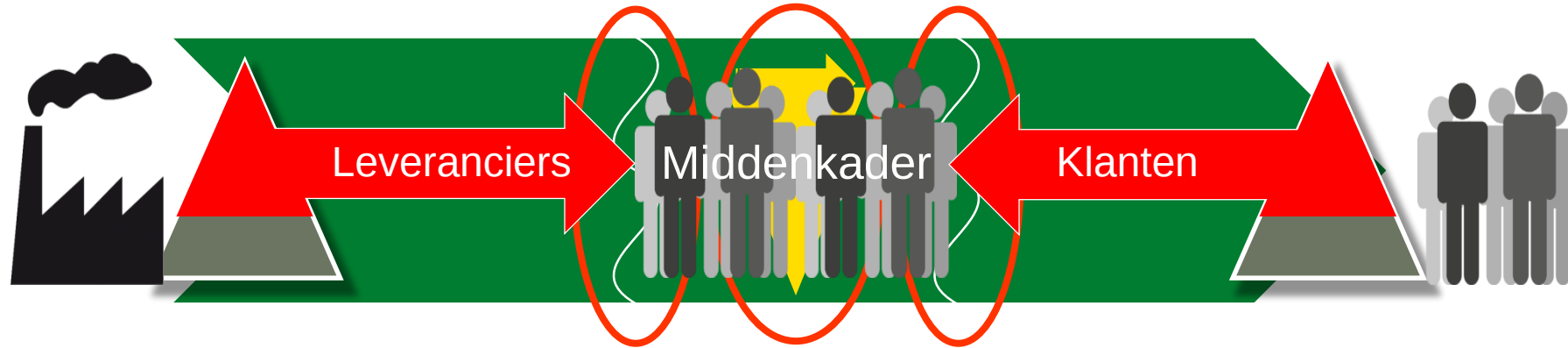
















Woningbouw

Utiliteit

Industrie
(MRO & OEM)

Zorg



