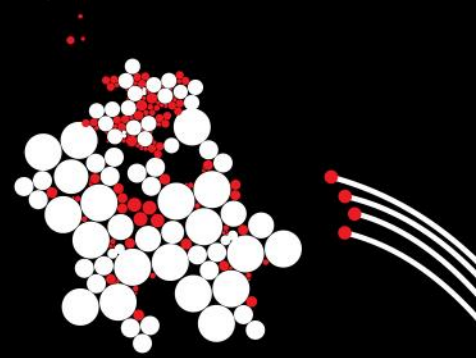


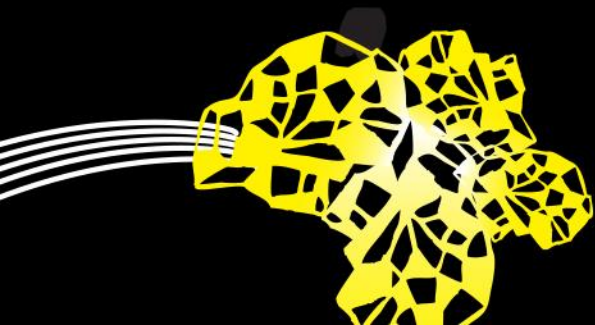
UNIVERSITY OF TWENTE.



# SUSTAINABILITY IMPACT OF NEw TECHNOLOGICE ON AFTER-SALES SERVICE SUPPLIERCHAINS

MATTHIEU VAN DER HEIJDEN

SEPTEMBER 26, 2018

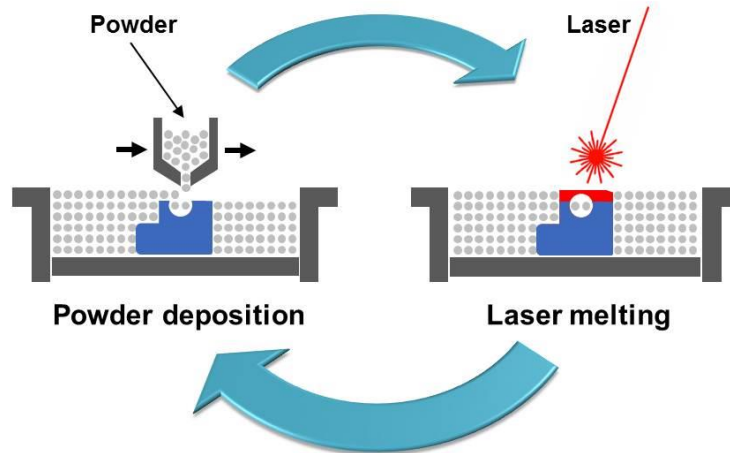


# 3D PRINTING: WHAT IS IT?

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*“Process of joining materials to make objects from 3D model data, usually layer upon layer”*



# IMPACT ON AFTER-SALES SERVICE SUPPLY CHAINS

## MOTIVATION

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- Many slow movers, long lead times, may be expensive
  - High inventory levels to ensure quick response
  - Many parts discarded at end of life cycle
- Suppose that we have an alternative sourcing option:
  - Small batches (e.g., no moulds, low setup costs)
  - Short lead times
  - Distributed (local) manufacturing
- What would this mean for your supply chain?

# CONSORTIUM



Netherlands Organisation for Scientific Research

## Research:

UNIVERSITEIT TWENTE.

- Industrial Engineering
- Mechanical Engineering

TU/e

## Spare part suppliers

THALES

FOKKER  
SERVICES

UNIVERSITY OF TWENTE.

## Project management



SINTAS

## 3D printing technology



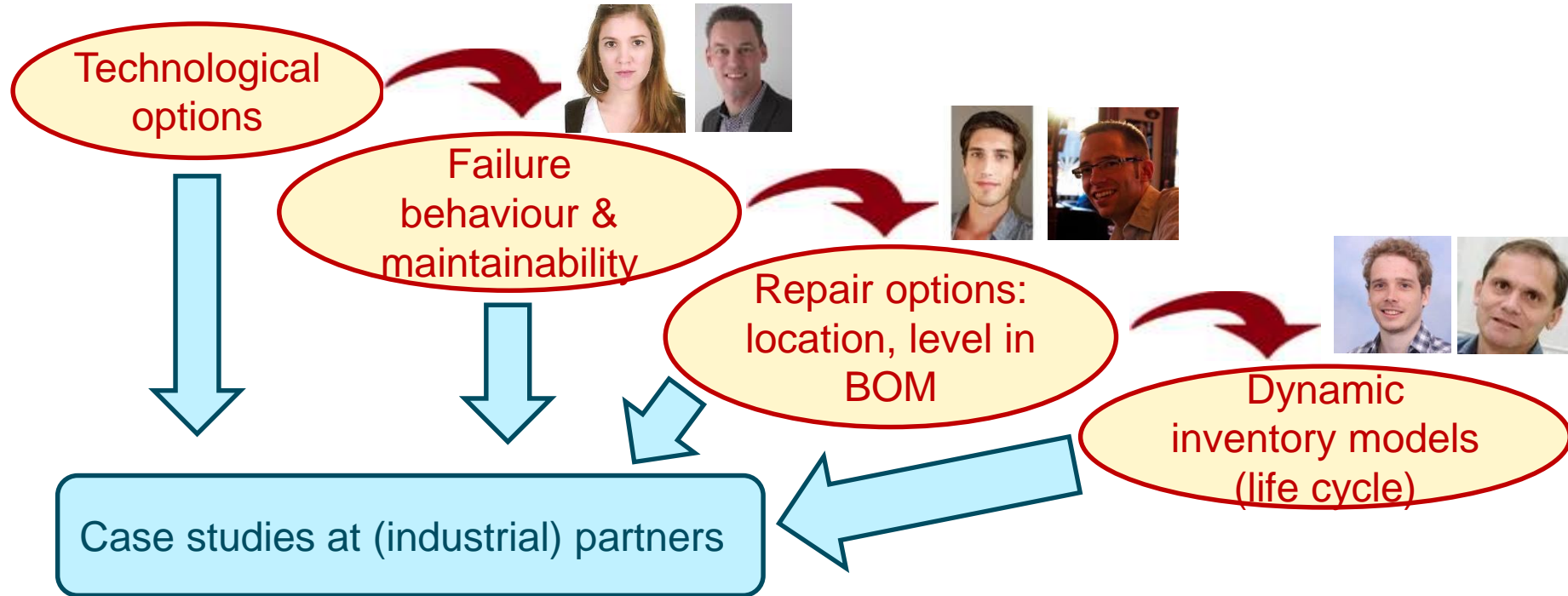
Additive Industries

## Asset owners



Royal Netherlands Army

# RESEARCH STRUCTURE



# REMAINING PROGRAM FOR TODAY

<b>13:15-13:45</b>	Identifying business cases for 3D printing in service logistics	Knofius (UT), Alizadeh (FS)
<b>13:45-14:30</b>	Supercharging Supply Chains with 3D Printing	Pannett (Visagio)
<b>14:30-15:00</b>	3D printing during missions	Westerweel (TU/e), de Boer (RNLA)
<b>15:00-15:30</b>	BREAK	
<b>15:30-16:00</b>	Developments in Metal Additive Manufacturing spare part production	Cordova (UT) de Smit (NLR)
<b>16:00-16:45</b>	In-field Additive Manufacturing	Norberg (Fieldmade)
<b>16:45-17:30</b>	Challenges for 3D printing in after-sales service supply chains	Panel discussion
<b>17:30-19:00</b>	Drinks / networking	



# PROPOSITION

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- 3D printing offers by far the most potential for small subcomponents (that may not even be present on the spare part list)
- But: then the impact on after-sales service supply chains will remain limited in the next 5-10 years



# PROPOSITION

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- The gains of 3D printing in supply chain management mainly exist for special cases, like
  - remote areas, including temporary fix
  - supply disruptions (including end-of-life)

# PROPOSITION

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- Supply chain managers should be more in the lead when introducing 3D printing of parts
  - Product development tends to focus on technological superiority rather than supply chain profitability and thus overlook relevant parts

# PROPOSITION

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- 3D printing of spare parts on demand will remain an illusion for downtime critical equipment
  - Throughput time including postprocessing will remain too long in the next decades

# PROPOSITION

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- An important advantage of 3D printing is that it facilitates printing on location
  - No long customer order lead times (transportation, customs, ...) for centralized inventories

# PROPOSITION

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- The technical challenges of printing parts at remote locations (and affecting their performance) will limit the application of AM for spare parts considerably

# PROPOSITION

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- In most case, it is best to outsource 3D printing of spare parts to a specialized industrial partner

# PROPOSITION

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- An unexplored but promising area is to combine 3D printing of spare parts with **predictive maintenance**

# PROPOSITION

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- It would be a huge advantage for after-sales service supply chains if parts could be produced as **one piece** (part consolidation)
  - Lower failure rate
  - Less complexity (only Line Replaceable Units, no Shop Replaceable Units)



# PROPOSITION

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- The added value of 3D printing lies mainly in improved product design, and less in supply chain improvements